

<b>Sample Chapter ERA</b>						
<b>Comparative Income Statement</b>						
	<b>3/31/16</b>	<b>5 Months</b>	<b>5 Mo's %</b>	<b>Total</b>	<i>Last Year</i>	<b>Total</b>
		<b>Ended</b>	<b>of</b>	<b>2016</b>	<i>5 Months</i>	<b>Year Ended</b>
		<b>3/31/16</b>	<b>Budget</b>	<b>Budget</b>	<i>3/31/15</i>	<b>10/31/14</b>
<b>Revenue</b>						
Membership Dues	\$	2,375	41.7%	5,700	2,234	5,518
Distributor Dues		338	75.0%	450	-	450
Program & Events Revenue		1,160	58.0%	2,000	25	1,335
Brd Appreciation Event		-	0.0%	-	-	-
Other Mtgs & Seminars		-	0.0%	-	-	125
Interest Income		27	27.2%	100	19	17
<b>Total Revenue</b>	\$	<b>3,900</b>	<b>47.3%</b>	<b>8,250</b>	<b>2,278</b>	<b>7,445</b>
<b>Operating Expenses</b>						
Management Fees		1,375	41.7%	3,300	1,375	3,321
Leadership Training Exp		-	0.0%	-	-	375
Natl Delegate & Pres Exp		-	0.0%	1,500	-	-
Awards & Remembrances		-	0.0%	500	-	-
Tax Return Preparation		125	41.7%	300	125	300
Insurance - D&O and Pkg		208	41.7%	500	208	502
Donations		-	0.0%	200	-	300
Web Site Exp		-	0.0%	160	-	152
Misc (Income)/Expense		615	76.9%	800	19	930
<b>Total Operating Expenses</b>	\$	<b>2,323</b>	<b>32.0%</b>	<b>7,260</b>	<b>1,727</b>	<b>5,880</b>
<b>Meeting Expenses</b>						
Program & Event Expense	\$	1,105	73.7%	1,500	-	-
Brd Mtgs & Apprec Events		260	0.0%	-	-	1,492
Other Meetings & Seminars		-	0.0%	-	-	-
<b>Total Meeting Expenses</b>	\$	<b>1,365</b>	<b>91.0%</b>	<b>1,500</b>	<b>-</b>	<b>1,492</b>
Prior Year(s) Exp / (Inc)		-	0.0%	-	-	(48)
<b>Net Income</b>	\$	<b>211</b>	<b>-41.4%</b>	<b>(510)</b>	<b>550</b>	<b>121</b>