



Attendee Chat Log – April 28

Lori Bruno (to All): 1:19 PM

What would you consider changing the FSR name to....Account Manager?

Walter Koop (to All): 1:19 PM

Are you using Teams for your customer inetrfacng as well?

Bruce Scoggin (to All): 1:21 PM

We sell technology, we should be able to use technology. Even old dogs can learn new tricks!

Gary Smith (to All): 1:26 PM

Are you willing to help us learn how to use TEAMS ?

Patrick Powell (to All): 1:27 PM

How are TTI branches - and other reps handling when to let people go back to the office - just follow local stay-at-home orders or let your people decide for themselves?

Pete Thomas (to All): 1:28 PM

"Teams" is great .. Brandon Associates is using it exclusively for internal and external communications .. including structured "virtual sales calls" for customer outreach, temporarily replacing "face to face" sales calls.

Gary Smith (to All): 1:37 PM

At the rep level we see video calls stacking up on top of each other everyday

Aparna Sproelich (to All): 1:45 PM

The way I focus is to block the time on my calendar for each principal and then set an alarm to give me an audible queue to switch to the next time slot to focus.