



Attendee Chat Log – May 12

Gary Smith (to All): 1:04 PM

How many sat in on the Master's Electronics EDS presentation yesterday or today ?

Lori Bruno (to All): 1:05 PM

I sat in on the Master Electronics call this morning

Thomas Griffin (to All): 1:08 PM

I was on the Masters pres. yesterday

Mark Conley (to All): 1:26 PM

I have two customers, just today, tell me they are moving their manufacturing out of China into Malaysia (mostly due to the tariffs). Those same customers said that onshoring is not going to happen in a big way due to labor costs.

Gary Smith (to All): 1:37 PM

We're seeing a lot of BOM back on the streets looking for 2nd and 3rd sources for most parts, passive and electro mech

Walter Koop (to All): 1:43 PM

We used to be able to leave a brochure or something in the customers hand. What do we do now?

Jani Duffy (to All): 1:44 PM

What tools and best practices are you using in this new digital age.

Gary Smith (to All): 1:44 PM

links and attachments

Lori Bruno (to All): 1:46 PM

Taking marketing material from my suppliers and "snipping" into smaller "brief" and email to our customers. Did one yesterday for ABOC!!

Gary Smith (to All): 1:46 PM

Tri-folds get the interest and past the intro